



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

June 22, 2014

Diamond Producers (\$50,000 & Above)

| | | | |
|-------------|------------------|----------|----|
| Ahlbum, Jon | The Ahlbum Group | \$54,352 | 18 |
|-------------|------------------|----------|----|

Platinum Producers (\$30,000 - \$50,000)

Gold Producers (\$10,000 - \$30,000)

| | | | |
|---|--|----------|---|
| Shackelford, Edward L. | The Assurance Group, Inc. | \$29,032 | 7 |
| Mednick, Scott E. | Professional Insurance Systems of Florida | \$15,768 | 9 |
| Centerstone Insurance & Financial Svcs. | | \$14,532 | 4 |
| Ulayyet, Fred M. | Ulayyet Insurance Agency | \$13,128 | 1 |
| Sakharoff, Richard D. | Security Benefits Group, Inc. | \$12,168 | 1 |
| Sheldon, Paul T. | Paul Sheldon Insurance & Benefits Planning | \$10,152 | 1 |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|----------------------------------|---|---------|---|
| Concklin, Ron | Rosenberg-Concklin, Inc. | \$9,571 | 8 |
| Olguin, Loren A. | Olguin Insurance Agency | \$9,492 | 1 |
| Stevens, Ray | Stevens & Associates Insurance Agency, Inc. | \$9,480 | 2 |
| American Eagle Consultants, Inc. | | \$9,443 | 2 |
| Schuler, James F. | Consumer Group Services, Inc. | \$8,604 | 1 |
| Lemar, Mike | Sunshine State Agency | \$7,620 | 5 |
| Dover, Kevin | Dover Insurance Agency | \$7,488 | 1 |
| Katlin, Andrew | Katlin Insurance Agency | \$6,904 | 1 |
| Robbins, Philip L. | Robbins Insurance Agency | \$6,504 | 1 |
| Cleveland, Keith E. | Cleveland Insurance Agency | \$6,208 | 1 |
| Maisonet, Joseph | Maisonet Insurance Agency | \$6,060 | 4 |
| Wroblewski, Robert M. | SOS Insurance Group | \$5,826 | 5 |
| Sweeney, Paul | Quality First Insurance Agency, Inc. | \$5,670 | 2 |
| Averill, Steven B. | Averill Insurance Agency | \$5,400 | 1 |
| Benefit Plans of America, Inc. | | \$5,046 | 2 |

Bronze Producers (\$2,500 - \$5,000)

| | | | |
|--|-----------------------------------|---------|---|
| Clark, John W. | Senior Solutions Insurance Agency | \$4,820 | 4 |
| Victorson Associates, Inc. | | \$4,660 | 2 |
| Senior Services of North America, Inc. | | \$4,656 | 1 |
| Martinez, Bett L. | Martinez Insurance Agency | \$4,584 | 1 |
| Alan, Stuart | Senior Care Insurance Center | \$4,440 | 2 |
| Bershad, Stanton M. | Bershad Insurance Agency | \$3,804 | 1 |
| Statkewicz, Thomas G. | Sylvan-James Associates, Inc. | \$3,736 | 2 |
| Hatton, Catherine E. | Long Island Insurance Solutions | \$3,682 | 2 |
| De France, Linda J. | De France Insurance Agency | \$3,576 | 1 |
| Slovitt, Edwin J. | Slovitt Insurance Agency | \$3,480 | 1 |
| Harshman, Ronald C. | Harshman Insurance Agency | \$3,396 | 1 |
| Nordstrom, Timothy W. | Nordstrom Insurance Agency | \$3,372 | 1 |
| Roberts, Cynthia S. | Roberts Insurance Agency | \$3,168 | 1 |
| Lancaster, Brian A. | Lancaster Insurance Agency | \$3,144 | 1 |
| Rodriguez, Carmen A. | Landers-Stein & Associates | \$3,108 | 1 |
| World Wide Coverage Corp. | | \$3,072 | 2 |
| Chasen, David | Chasen Insurance Agency | \$2,904 | 1 |
| Chevrier, Alain G. | Chevrier Insurance Agency | \$2,844 | 1 |
| Rutstein, Michael W. | Rutstein Insurance Agency | \$2,844 | 1 |
| Schwartz, Scott J. | Insurance Protection Services | \$2,844 | 1 |
| Fullard, Malachi | Fullard Insurance Agency | \$2,810 | 1 |



Weekly Leader Board



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

June 22, 2014

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

| | |
|------------------------|--------|
| Graham, Christopher N. | 15,660 |
|------------------------|--------|

Gold Producers (\$10,000 - \$15,000)

| | | | |
|-----------------------|--------|------------------|--------|
| Ulayyet, Fred M. | 13,128 | Sheldon, Paul T. | 10,152 |
| Barta, Devin M. | 12,288 | Ranney, Eugene | 10,008 |
| Sakharoff, Richard D. | 12,168 | | |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|--------------------|-------|---------------------|-------|
| Olguin, Loren A. | 9,492 | Rush, Francine | 6,324 |
| Sachs, Kerry | 9,192 | Stevens, Jason | 6,288 |
| Hackmeier, Jeff D. | 8,604 | Cleveland, Keith E. | 6,208 |
| Shoaf, John A. | 7,488 | Zeller, Margaret | 6,120 |
| Glickman, Abraham | 6,904 | Kahn, Peter S. | 5,952 |
| Ahlbum, Tim | 6,624 | Edwards, Jackson IV | 5,520 |
| Robbins, Philip L. | 6,504 | Averill, Steven B. | 5,400 |

Bronze Producers (\$2,500 - \$5,000)

| | | | |
|---------------------|-------|-------------------------|-------|
| Mavretich, Robert | 4,656 | Nordstrom, Timothy W. | 3,372 |
| Martinez, Bett L. | 4,584 | Smith, Todd W. | 3,312 |
| Schneck, Herbert T. | 4,536 | Ewing, Deborah L. | 3,300 |
| Kramer, Andrew | 4,468 | Goldstein, Lawrence | 3,276 |
| Chappell, John | 4,356 | Larson, Jon | 3,192 |
| Gilels, Julia | 4,320 | Roberts, Cynthia S. | 3,168 |
| Abbatiello, Vincent | 3,960 | Lancaster, Brian A. | 3,144 |
| Hanes, Darlene M. | 3,948 | Haft, Gary S. | 3,108 |
| Hayes, Michael J. | 3,948 | Jacobs, Douglas M. | 3,108 |
| Campana, Diana M. | 3,900 | Costanzo, Nicholas P. | 3,024 |
| Perlow, Linda E. | 3,892 | Chasen, David | 2,904 |
| Schneider, Linda B. | 3,852 | Borjas, Israel | 2,844 |
| Bershad, Joyce | 3,804 | Cales, Michael L. | 2,844 |
| Sherman, Ryan | 3,768 | Chevrier, Alain G. | 2,844 |
| Vau, Will | 3,690 | Rutstein, Michael W. | 2,844 |
| De France, Linda J. | 3,576 | Schwartz, Scott J. | 2,844 |
| Alan, Stuart | 3,480 | Jensen, Brent W. | 2,825 |
| Slovitt, Edwin J. | 3,480 | Fullard, Malachi | 2,810 |
| Harshman, Ronald C. | 3,396 | Wagner, Eric D. | 2,692 |
| Jaffe, Joseph A. | 3,396 | Laughlin, James A. | 2,676 |
| Kasten, Andy | 3,396 | Maisonet, Joseph | 2,676 |
| Lee, Brenda C. | 3,388 | Richardson-Darst, Susan | 2,532 |